

Wednesday July 29, 2009
9:00AM – 2:00 PM
501 7th Ave., 1450 Western Ave., 1111 Elmwood Ave.

- 8:30 AM Committee to arrive on site and set up coffee and refreshments
- 9:00AM REGISTRATION AND COFFEE
- 9:30 AM WELCOME AND COMMENTS
Rob Kent to welcome attendees and give brief history
Deb Beck, President of the Drug and Alcohol Service Providers Organization of PA
- 9:45 AM CONTRACTING 101: HOW TO GET INTO CLOSED INSURANCE PANELS
This segment will provide you with contacts, telephone numbers, and key ideas on how get into closed panels. managed care organizations Make it as difficult as possible. Learn how to make it happen!
Moderator: Claudia Ragni-5 minute intro plus introduce panel
Panel: Theresa Schreiber (SC), Nancy Beckett-Lawless (SC)
Introduce selves, brief description of job
Start with Theresa
Handouts: List of MC companies & contact numbers
Copy of the law regarding CASAC's etc.
Managed Care Summary Information
- 10:30 AM UTILIZATION REVIEW: PRECERTIFICATION AND AUTHORIZATIONS
Managed care is a system designed to dole out treatment according to "medical necessity". There are key words, phrases, systems that make it easier to get approval for the care your patients need. Learn the language of managed care.
Moderator: Lisa Hulahan (SC) -5 minute intro plus introduce panel
Panel: Claudia Ragni (KPC), Additional Seafield Center
Introduce selves, brief description of job
Start with Claudia
Handouts: "What managed care reviewers want to hear as opposed to the real clinical picture.
- 11:15 AM Break
- 11:30 AM BILLING AND COLLECTIONS: TRICKS TO GET YOUR BILLS PAID!!
Each and every administrative/office person needs to attend this segment. Understand how far the insurance companies will go to deny claims..and how to beat them at their own game. Learn what the law is and what your rights are.
Moderator: Claudia Ragni-5 minute intro plus introduce panel
Panel: Vicki Verga (SC), Bob Vecchio (SC)
Start with Vicki
Handouts:
- 12:15 AM THE PERFECT STORM: THE SYSTEM IS OUT TO HELP US.
Learn how OASAS, in collaboration with other NYS agencies, is interested in identifying those issues critical to the wellbeing of the residents of the state of NY and is working towards enforcing how MCO's and insurance companies not only obey the letter of the law, but the spirit of it as well...and what they need from YOU!!
Deborah Egel, RN, CARN, Esq, Attorney for OASAS
Handouts: Managed care form needed to document problems.
- 1:00 PM QUESTIONS AND ANSWERS
All Moderators and Panelists sit at front of room
- 2:00 PM CLOSING REMARKS
Rob Kent